

# MAZAGON DOCK SHIPBUILDERS LIMITED

(Formerly known as Mazagon Dock Ltd.)

CIN: L35100MH1934GOI002079

(A Government of India Undertaking — Navratna Defence PSU, Ministry of Defence)

Dockyard Road, Mazgaon, Mumbai 400010, India

ISO 9001:2015 Certified

Website: [www.mazagondock.in](http://www.mazagondock.in)

## EXPRESSION OF INTEREST (EOI)

<b>Department</b>	Business Development & Contracts
<b>E-mail ID</b>	eymarketing@mazdock.com / neerav@mazdock.com
<b>Phone No.</b>	022 – 2376 2685
<b>Fax</b>	022 – 2372 2625
<b>EOI No.</b>	<b>MDL/BD&amp;C/METHANOL/EOI/2026/01</b>
<b>EOI Date</b>	<b>04.06.2026</b>
<b>EOI Closing Date &amp; Time</b>	<b>10.06.2026 : 17:00 Hrs</b>

### Expression of Interest (Eoi)

**To invite response from Methanol Producers / Suppliers / Traders and Methanol Bunkering Solution Providers for association with MDL towards Supply of Methanol as a Marine Bunker Fuel and Methanol Bunkering Operations in Mumbai Harbour.**

## LETTER OF INVITATION

Mazagon Dock Shipbuilders Limited (MDL) seeks response from firms engaged in the production, supply, trading, transportation, storage and/or bunkering of methanol (in particular green / bio / e-methanol) and willing to submit a proposal to associate with MDL for participation in the Expression of Interest floated by the Mumbai Port Authority (MbPA) for “Supply of Methanol as a Marine Bunker Fuel in Mumbai Harbour”.

The Mumbai Port Authority issued the said EOI on 17 March 2026, the last date of submission of which has been extended vide Corrigendum dated 15 May 2026 to 15 June 2026 (24:00 Hrs), with the objective of positioning Mumbai as a key methanol bunkering hub for the shipping community. The MbPA EOI is split into Part-I (Supply of Methanol) and Part-II (Methanol Bunkering Operations), and respondents may submit a proposal for either part or both as an integrated package.

MDL, by virtue of its strategic location within Mumbai Harbour, its extensive marine infrastructure, its skilled technical workforce and its mature safety-management culture, intends to submit a comprehensive proposal to MbPA covering both Part-I and Part-II. To strengthen and complete its response, MDL wishes to associate with competent firms — principally for methanol sourcing / supply, certification and allied services — through a consortium and/or MoU arrangement.

All reputed firms active in the fields of methanol production / supply / trading / logistics / storage and marine bunkering are hereby invited to submit their response to this Eoi. Firms with relevant experience and qualification in the handling of methanol and/or hazardous liquid marine fuels shall submit their interest.

The detailed terms and conditions shall be mutually agreed upon. An MoU may be signed if found necessary.

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## SECTION – 1

### DISCLAIMER

- MDL, its employees and advisors make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EoI document.
- MDL may, in its absolute discretion, but without being under any obligation to do so, modify, amend or supplement the information in this EoI document.
- The issue of this EoI does not imply that MDL is bound to select and shortlist any or all of the participating firms. Even after selection of a suitable participating firm, MDL is not bound to proceed ahead with the participating firm and shall in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
- The participating firm shall bear all costs associated with the preparation, technical discussion / presentation and submission of the EoI. MDL shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the EoI process.
- Canvassing in any form by the participating firm or by any other agency on their behalf shall lead to disqualification of their EoI.
- This EoI is for the limited purpose of identifying competent firms to associate with MDL in connection with the Mumbai Port Authority EOI referred to above. It does not constitute any tender, offer, award, or assurance of any contract, licence, sub-contract or work, and creates no obligation on MDL whatsoever.

## SECTION – 2

### SCHEDULE OF EOI PROCESS & CONTACT DETAILS

#### A. SCHEDULE OF EOI PROCESS

The schedule of activities during the EoI process shall be as follows:

SI. No.	Description	Date
1	Issue of EoI document	04.06.2026
2	Last date of submission of EoI response	10.06.2026 : 17:00 Hrs

#### B. CONTACT DETAILS

##### Submission of proposal:

The proposal (Original + one soft copy) super-scribing the enquiry number, enquiry subject and last date for receipt of EOI shall be addressed to:

##### General Manager (Business Development & Contracts)

Mazagon Dock Shipbuilders Limited, Dockyard Road, Mumbai 400010

E-Mail: [eymarketing@mazdock.com](mailto:eymarketing@mazdock.com)/[sanjaysingh@mazdock.com](mailto:sanjaysingh@mazdock.com)

##### All correspondence shall be addressed to the following:

- General Manager (Business Development & Contracts) — E-Mail: [sanjaysingh@mazdock.com](mailto:sanjaysingh@mazdock.com)
- Deputy Manager (Business Development & Contracts) — E-Mail: [neerav@mazdock.com](mailto:neerav@mazdock.com)

## SECTION – 3

### DETAILS OF EXPRESSION OF INTEREST (EoI)

#### 1. ABOUT MDL

Mazagon Dock Shipbuilders Limited (MDL) is a premier defence shipbuilding company and a Navratna Central Public Sector Undertaking under the Ministry of Defence, Government of India. Established in 1934 and taken over by the Government of India in 1960, MDL has over nine decades of uninterrupted shipbuilding heritage along the Mumbai coastline. MDL is India's leading warship builder and the sole submarine construction yard in the country, having delivered destroyers, frigates, corvettes, submarines and a range of offshore platforms and vessels to the Indian Navy and other customers.

MDL's infrastructure at Mazagon, Mumbai covers approximately 109 acres of land and sea-facing facilities, including wet basins, dry docks and workshops, positioning it uniquely within Mumbai Harbour. The company is ISO 9001:2015 certified and operates an Integrated Management System covering Quality, Environmental and Occupational Health & Safety in line with ISO 9001, ISO 14001 and ISO 45001. Recognising the global maritime industry's pivot toward sustainable fuels, MDL is actively diversifying into green maritime infrastructure, of which methanol bunkering at Mumbai forms a key initiative.

#### 2. AIM

The main aim of this EoI is to invite firms interested in participating and submitting a response, to associate with MDL — through a consortium and/or MoU arrangement — for the Supply of Methanol (Part-I) and/or Methanol Bunkering Operations (Part-II) in Mumbai Harbour, so as to enable MDL to submit a comprehensive proposal in response to the Mumbai Port Authority EOI for “Supply of Methanol as a Marine Bunker Fuel in Mumbai Harbour”.

#### 3. ABOUT AREA OF INTERESTS

MDL invites association in either or both of the following areas of interest, aligned with the requirements of the Mumbai Port Authority EOI:

##### Part-I – Supply of Methanol

- Supply of methanol with a carbon intensity (CI) of not more than 90 gCO<sub>2</sub>e/MJ (well-to-wake), with a preference for green / bio / e-methanol and a roadmap towards progressively lower CI.
- Methanol conforming to IMPCA Reference Specification / ISO 5842 Grade AA, with declared composition, purity, grade, source and production / blending process.
- Capability to provide carbon equivalent intensity (CEI) data and lifecycle CI, and to declare the renewable share in blended methanol.
- Pathway certification of methanol (e.g. ISCC+ / CertifHy or equivalent) and digital carbon tracking per tonne of delivered methanol.
- Secured / prospective offtake arrangements and associated volumes; total annual production / availability, production location, export terminal, transportation plan to Mumbai, production status, capacity and pathway.

##### Part-II – Methanol Bunkering Operations in Mumbai

- Storage infrastructure in / near Mumbai Port — capacity, space requirement, berth specifications, vapour-return handling and safety considerations.
- Bunkering capacity (quantity per annum with CI) and the estimated timeline for physical delivery, activation time, readiness, availability, advance-notice requirement and transfer rate (KL/hr).

- Facilities and capacities available for methanol bunker supply, including Ship-to-Ship (STS) / Truck-to-Ship (TTS) capability.
- Quality and quantity assurance plans, onboard emergency-response measures (detection, response, mitigation, PPE), and regulatory compliance (IMO IGF Code, DG Shipping bunkering licence, PESO and other authorities).
- Manpower, availability and expertise for methanol bunkering operations, and a five-year business plan with forecast sales volumes.

#### **4. SCOPE OF ASSOCIATION**

The scope of association between MDL and the selected firm(s) may include, but shall not be limited to, the following components, to be jointly delivered for the Mumbai Port Authority initiative:

##### **Methanol Sourcing & Supply**

- Securing supply of methanol of the required grade and carbon intensity, including secured / prospective offtake arrangements and associated volumes.
- Provision of certificates of analysis (CoA), pathway certification (ISCC+ / equivalent), CEI / lifecycle CI data and digital carbon tracking for each batch / bunkering event.

##### **Transportation, Storage & Transfer**

- Transportation of methanol to Mumbai Harbour by rail (ISO tanks) and/or coastal tanker, and associated logistics.
- Development / provision of methanol storage and tankage compliant with IS 803, API 650, NFPA 30, OISD-117 and PESO norms, with secondary containment and vapour-return systems.
- Shore-to-ship / ship-to-ship / truck-to-ship transfer systems, including metered pumping, ESD and dry-break couplings.

##### **Quality, Safety & Regulatory**

- Quality and quantity assurance, metering and witnessing, and Bunker Delivery Note (BDN) procedures per MARPOL Annex VI.
- Emergency-response measures (gas detection, ESD, AR-AFFF firefighting, PPE, spill containment, medical response).
- Support in obtaining statutory approvals — IMO IGF Code compliance, DG Shipping bunkering licence, PESO licence and environmental clearances.

MDL may sign an MoU / consortium agreement with the firm(s) found competent after due diligence, if required.

#### **5. INSTRUCTIONS**

- Language: All correspondence and documents related to the EoI response shall be in the English language only.
- The participating firm shall abide by the terms & conditions, as applicable, of this EoI.
- All pages of the EoI response shall be duly signed by the authorised signatory.
- Multiple proposals from the same participating firm shall not be submitted.
- MDL, at its discretion, may inspect the participating firm's works / office / reference-site premises for the purpose of evaluation, as deemed necessary. MDL's decision in this regard shall be final.
- Any participating firm which has been debarred / blacklisted by the Central / State Governments or by any entity controlled by the Central / State Governments, as on the date of submission of the EoI, shall not be eligible to submit the EoI.

## **6. PROCESS TO BE CONFIDENTIAL**

Information relating to the examination, clarification, evaluation and comparison of the EoI and recommendations shall not be disclosed to participating firms. Any effort by a participating firm to influence MDL's processing of the EoI or selection decisions may result in the rejection of the EoI.

## **7. MISCELLANEOUS**

### **Right to accept or reject any or all Applications:**

- Notwithstanding anything contained in this EoI, MDL reserves the right to accept or reject any application and to annul the EoI process and reject all applications, at any time without any liability or obligation for such acceptance, rejection or annulment and without assigning any reasons thereof. In the event that MDL rejects or annuls all applications, it may at its discretion invite all eligible participating firms to submit fresh applications.
- MDL reserves the right to disqualify any applicant during or after completion of the EoI process if it is found that there was a material misrepresentation by such applicant, or the applicant fails to provide, within the specified time, supplemental information sought by MDL.
- MDL reserves the right to verify all statements, information and documents submitted by the applicant in response to the EoI. Any such verification or lack of verification by MDL shall not relieve the applicant of its obligations or liabilities, nor shall it affect any rights of MDL.

## **8. GOVERNING LAWS & JURISDICTION**

The EoI process shall be governed by, and construed in accordance with, the laws of India, and the Courts at Mumbai (India) shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the EoI process.

## SECTION – 4

### PRE-QUALIFICATION CRITERIA

The determination of eligibility will take into account the technical and experience capabilities and past performance of the participating firm (including its subsidiaries / group companies); it will be based upon an examination of documentary evidence of the participating firm's qualifications submitted by the firm, as well as such other information as MDL deems necessary and appropriate. The participating firm willing to associate with MDL should meet the following Pre-Qualification Criteria:

#### A. Technical Qualification

- **For Part-I (Supply of Methanol):** Demonstrable experience in the production, supply, trading, transportation or storage of methanol (or comparable bulk chemical / hazardous liquid / marine fuel), and the ability to supply methanol of IMPCA / ISO 5842 Grade AA quality with a carbon intensity not exceeding 90 gCO<sub>2</sub>e/MJ (well-to-wake).
- Capability to provide pathway certification (ISCC+ / CertifHy or equivalent), CEI / lifecycle CI data and digital carbon tracking per tonne of delivered methanol.
- **For Part-II (Bunkering Operations):** Demonstrable experience in marine bunkering, hazardous-liquid handling, storage / tankage operations or fuel-transfer operations, with the ability to comply with the IMO IGF Code and applicable PESO / DG Shipping requirements.
- Firms may apply for Part-I, Part-II, or both (Comprehensive).

#### B. Commercial Qualification

The bidder shall submit the following, as applicable, as part of the commercial qualification:

- Shop & Establishment registration certificate.
- Certificate of Incorporation / Partnership deed.
- Declaration that the bidder is not under a declaration of ineligibility issued by the Govt. of India / State Govt. / Public Sector Undertakings, etc.
- MSME / Start-up certificate, if applicable.
- GST registration certificate.
- Bidder's Company Profile.
- List of infrastructure / equipment held, along with details of manufacturing / storage / logistics facilities relevant to methanol.
- Details of personnel (Project Management Team) with designation, qualification and experience, to determine their capabilities.

#### C. Financial Qualification

- The firm shall have an average annual turnover of Rs. 50 Crore (Rupees Fifty Crore) during the last three financial years ending 31 March 2026 to participate in this EOI.
- The bidder shall enclose with its proposal, as per **Annexure-2**, a certificate issued by a Chartered Accountant with seal and signature, stating the firm's net worth and turnover during the past three years.

#### OR

- The firm may submit its audited Balance Sheet and Profit & Loss statement for the last three years in order to ascertain its average annual turnover.

## **SECTION – 5**

### **BID REJECTION CRITERIA**

MDL may, at its sole discretion and at any time during the evaluation of the proposal, disqualify any bidder if they have:

- Submitted bids received after the due date.
- Failed to furnish sufficient or complete details for evaluation of the bids within the given period.
- Submitted incomplete / misleading / false / ambiguous proof of eligibility requirements.
- Failed to produce timely clarifications related thereto, when sought.
- Submitted bids not meeting the qualification criteria mentioned above.
- Submitted more than one proposal for a single area of interest.
- Been declared ineligible by the Government of India / State Govt. / Public Sector Undertaking.
- Submitted bids with technical requirements and/or terms not acceptable to MDL.
- Attempted to influence MDL's pre-qualification process; information relating to the evaluation, clarification and recommendation for pre-qualification shall not be disclosed to bidders or any other persons not officially concerned with such process until the pre-qualification process is completed, and any such effort may result in rejection of the EOI.

## SECTION – 6

### DOCUMENTS TO BE SUBMITTED ALONG WITH EoI

Participating firms should submit the following documents along with their proposal:

Sl.	Document Description	Format to be Submitted	Remarks
1.	Covering Letter	—	As per format attached
2.	General Information	Annexure-1	—
3.	Financial Information	Annexure-2	—
4.	Pre-Qualification Documents	—	As per Section-4
5.	Documents in support of area(s) of interest	—	—

## FORMAT FOR COVERING LETTER

[On the Letterhead of the Participating Firm]

To,

**General Manager (Business Development & Diversification)**

Mazagon Dock Shipbuilders Limited (MDL),  
Dockyard Road, Mumbai 400010, India.

**Ref: Submission of Expression of Interest (Eoi) — Methanol as Marine Bunker Fuel, Mumbai Harbour**

Sir,

Being duly authorised to represent and act on behalf of ..... (hereinafter referred to as “the Applicant”), and having reviewed and fully understood the EOI and the information provided, the undersigned hereby applies in response to this Eoi document.

We would like to associate with MDL for the following methanol-related area(s) of interest in connection with the Mumbai Port Authority EOI, and submit our proposal in this regard. We understand that MDL is not bound to accept the Eoi.

Sr. No.	Area of Interest	(Firm to tick)
1	Part-I – Supply of Methanol	
2	Part-II – Methanol Bunkering Operations in Mumbai	
3	Comprehensive – Part-I & Part-II both	

I am enclosing the Expression of Interest with details as per the requirements of the Eoi document, for your evaluation.

I hereby declare that the details furnished in this Eoi proposal are true and correct to the best of my knowledge and belief. In case any of the information is found to be false, untrue, misleading or misrepresenting, I am aware that I will be held liable for it and MDL is free to take any legal / commercial action including, but not limited to, barring / blacklisting.

We hereby declare that we are not under a declaration of ineligibility / blacklisting / debarring from doing business issued by the Govt. of India / State Govt. / Public Sector Undertakings, etc.

Yours faithfully,

(Signature & Seal of Authorised Signatory)

Name & Designation : \_\_\_\_\_

Date : \_\_\_\_\_

## ANNEXURE-1

### General Information to be submitted by Applicant along with the Cover Letter

- Name of the Company:
- Legal status of the Company:
- Brief description of the Company, including details of its business groups / subsidiaries / affiliates:
- Date of Incorporation:
- Date of Commencement of Business:
- Full address including Telephone Nos. / Fax Nos.:

Registered Office: \_\_\_\_\_

Head Office: \_\_\_\_\_

Address for Communication: \_\_\_\_\_

Contact Details: \_\_\_\_\_

Office Address in India, if any: \_\_\_\_\_

- Documents to be enclosed: As per Pre-Qualification Criteria (Section-4).

Signature & Seal:

Authorised Signatory of the Party

**ANNEXURE-2**  
**Financial Information**

Date: [insert day, month, year]    Legal Name: [insert full name]

**1. Financial Data**

Sl. No.	Last Three Financial Years	Annual Turnover	Profit after Tax (PAT)	Net Worth at year-end
1				
2				
3				

**2. Financial Documents**

The participating firm shall provide copies of the financial statements, including balance sheets, all notes and related income statements, for the last 3 years. The financial statements shall:

- Reflect the financial situation of the participating firm submitting the EoI.
- Be audited by a certified accountant.
- Be complete, including all notes to the financial statements.
- Correspond to accounting periods already completed and audited (no statements for partial periods shall be accepted).

(Signature & Seal)

Authorised Signatory of the Party

**Certificate from Chartered Accountant:**

This is to certify that \_\_\_\_\_ (name of the Applicant) has achieved the turnover shown above against the respective years and that the net worth is as computed.

Name of the Authorised Signatory representing the Auditing firm:

\_\_\_\_\_  
Designation: \_\_\_\_\_

Name of firm (Chartered Accountant): \_\_\_\_\_

Signature of the Authorised Signatory: \_\_\_\_\_

Seal of Audit firm.